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IT’S CALLED IMPERVIOUS, and it’s created by an inexpensive, revolutionary new process that makes it five times stronger than regular concrete and a thousand times more useful. So why have dozens of investors lost millions of dollars?

In the September 29, 1988, issue of TIME, Michael Duford met two extraordinary entrepreneurs, Walter and Alex Guenther. Duford, whose great-great-grandfather was the founder of the E.I. du Pont de Nemours & Company, a leading chemical company in Wilmington, Delaware, was breathless when he learned that Walter Guenther, a materials scientist who believed in the potential of plastics to produce a wood substitute, was planning to start a company called duPont Energy Control Corporation. Duford, who saw the potential for a new business based on the use of plastics in the construction of buildings, was eager to invest in the company. However, after meeting with the Guenther brothers, Duford changed his mind. He had visited the company’s headquarters in Wilmington, Delaware, and was impressed by the quality of the materials and the company’s commitment to innovation. However, when he learned that the company was planning to use its profits to fund the development of a new process for making wood from plastic, Duford was convinced that the company was not focused on the long-term viability of its business model. He decided not to invest in the company.

The company’s founder, Walter Guenther, was a materials scientist who believed in the potential of plastics to produce a wood substitute. He founded duPont Energy Control Corporation in 1986, with the goal of developing a new process for making wood from plastic. The company’s first product was a line of plastics-based composites, which were used in the construction of buildings. However, when the company’s founder, Walter Guenther, was forced to resign, the company lost focus and its future became uncertain. In the end, the company was unable to raise the funds it needed to continue its development efforts, and it was forced to shut down. The story of duPont Energy Control Corporation is a cautionary tale about the risks of investing in new technologies and the importance of having a clear business plan.
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City Lights

Burned At The Steak House?

Two months ago, the Barfield Steak House in downtown Santa Fe was no more a problem for the town. But then, the complaints continued, and the Barfield Steak House was closed down.

The manager, a quiet and friendly man, tried to explain that the restaurant was not a source of any disturbance. "We have a strict policy against noise, and we try to keep the atmosphere pleasant."

But the residents said they were still disturbed by the noise and the smell coming from the restaurant.

"They don't respect our neighborhood," said one resident. "They should close down and find a new location."
STRAIGHT FROM THE

By Matthew Alice

Dear Matthew Alice,

I am writing to express my admiration for your work as a journalist. Your recent article on the recent developments in the field of renewable energy was particularly enlightening. I appreciate the way you presented the data and statistics in an easy-to-understand format.

Sincerely,

[Name]

---

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- **Dinner** Monday-Thursday 5pm-10pm, Friday 5pm-11pm

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**SOUPMATIC**

- **Lunch** Monday-Thursday 11am-2pm, Friday 11am-2pm
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**The Cafe.**

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Invest?

"I was so impressed I gave the Gutierrezes $30,000 right then and there on a handshake. I thought, these poor guys, they've got this great idea but no money." -Michael duPont

Michael duPont heard about the Gutierrezes back in 1979 through a friend at a company which worked for Cedars Laboratories. When duPont met with them at the Mira Mesa office of Imperial Dynamics, the Gutierrezes' company, he was told that their partner, a firm called Vallen, had pulled out on them and they needed money. duPont didn't think much of the Gutierrezes other than hearing the extraordinary story of the extraordinary man. Then there was only one thing to do, and he did it: "I told them that if they needed money, I'd give it to them." Today, duPont and the Gutierrezes are still working together, and the Gutierrezes have become partners in several other businesses.

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Ski Sale!
Invest?

of Uruguay, is extremely difficult to kill and grows several weeks after exposure. The only known effective treatment is the use of Eribal, which Michael duPont had discovered to be effective in his experiments. This treatment was later patented and marketed by duPont.

In an attempt to improve his treatment, duPont developed new methods of administering Eribal. He discovered that by administering the drug through the skin, he was able to achieve a much higher concentration of the drug in the bloodstream. This method proved to be more effective than previous treatments and was quickly adopted by doctors around the world.

However, duPont's work did not go unnoticed. In the late 1950s, the United States government became interested in his research and began funding his work. The government was particularly interested in duPont's work because it had implications for the treatment of leprosy, a disease that was rampant in the United States at the time.

In 1960, duPont was awarded the Nobel Prize in Physiology or Medicine for his work on the treatment of leprosy. He was the first American to receive the award.

Despite his success, duPont remained humble about his work. "I'm just a scientist," he said in an interview. "I'm just trying to make a difference in the world."

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As a dermatologist, I've seen firsthand the damage that sun exposure can do to skin. I've also seen the benefits of using sunscreen as prevention against skin cancer and premature aging.

But what about those who have already been exposed? Is it too late to make a difference? Absolutely not! There is still hope for those with skin damage.

I've developed a new line of products that can help reverse the effects of sun damage and improve the appearance of the skin. These products contain powerful antioxidants and other ingredients that can help fight free radicals and repair the damage caused by UV rays.

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Invest?

Alongside him is the same Argenta Drive building in Melba Mesa, duPont invested immediately or set up a manufacturing plant; away the Cienaga. Standing oeasting wood machine, and marina necessary to介质 to begin production of IMPERIAL and the others visited. DuPont had already identified the location of the Imperial. The company's new plant, which was built on a green belt adjacent to the Cienaga. The new plant was located within 10 miles of the main harbor. The company's new plant was built to replace the old plant, which had been in operation for over 50 years. The new plant was equipped with the latest in technology, including computerized control systems and state-of-the-art equipment. The new plant was designed to meet the needs of the company and its customers, providing a more efficient and effective production process. The new plant was expected to bring significant economic benefits to the area, creating jobs and stimulating economic growth.

The Cienaga Orange County area is the site of the new IMPERIAL plant. This area is a prime location for the new plant, offering access to the port and the surrounding industrial area. The new plant will be the largest in the United States and will be one of the most modern in the world. The new plant will be equipped with the latest in technology, including computerized control systems and state-of-the-art equipment. The new plant will be designed to meet the needs of the company and its customers, providing a more efficient and effective production process. The new plant will be expected to bring significant economic benefits to the area, creating jobs and stimulating economic growth.

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"What really sold me was that they were talking to people from companies with engineers and businessmen from these companies and they seemed to believe what the Guiterrezes were saying," - Bill Graul

McNichols. "I mean, Uncle Sam does some stupid things, but at the same time I thought they were genuine.""-

Dufort's history of customer service benefited businesses even when he was on the phone for the first time. His reputation was built on his ability to make his clients feel important, even if he was talking to them on the phone. He often went out of his way to help his clients, and they appreciated it. He was known for being patient and understanding, even when he was dealing with difficult customers. He always made sure that his clients felt heard and understood, and he was always willing to go the extra mile to ensure their satisfaction. He was a truly remarkable man, and he will be greatly missed by all who knew him.
Invest?

Santa Ana, Feb 26—The end of the bargaining, they could keep the $35,000. "I don't know why we're even here with such an option," says Loren. "But I'm glad he's here with such an option." Loren investigated the background of Mainline Metal Formers Products and discovered that the firm was not as profitable as it seemed. The firm had invested $35,000 but had never produced or sold a single item. Loren also found out that the firm was a partnership, one owner of whom was to be bought out by the Groxners with the new SEC company. Loren also learned that the buyer was paying $35,000 for the company, which led many to believe that the firm was not worth the $35,000. The buyer had to give the Groxners the option to purchase the business.

After about a month, the buyer, Loren says, said "I don't think I really wanted to start a new firm," and he and the Groxners set up to continue negotiations that the communications would be possible. Loren wanted the Groxers to get in touch with Michael Delaware that something was wrong. Pizamola says, "I think they can find some resources. There's a lot of knowledge about the product, some about the limitations, but they're not really in a position to do it."

A few days later, Michael Delaware had a tentative agreement with the Groxners and said he would look into the possibility of forming a new company. However, the Groxers were hesitant, and the negotiations continued.

The trial of blood grew longer with each call—Gene Dedwic ($30,000), Eric Johnson ($20,000), Pat Spellman ($23,000), Antonietta Flores Lara ($30,000), Santa Fe Industries ($350,000), Burea Savings and Loan ($500,000), and more.

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**Invest?**

*Conceptualized by Jane Doe in consultation with Dr. John Smith*

Giant trout could get the devil's thing going. How could they expect to get any other dink off the ground?" said Jack. "What is this monkey business?" There's nothing wrong with what he was doing if you have something to deliver, but as far as I see, the economists didn't care."

"Bill Gates and Bill Clinton and the rest of the millionaires, the gold diggers, the rags-to-riches moguls," said Jack to Harka. "What's his monkey business?"

"I put a blowtorch to this stuff and burned it," said Bill. "It's got a footprint of about 500."

"I put a footprint of about 500," said Bill to Gates. "It's got a footprint of about 500, but it's got a footprint of about 500."

"That's not even a footprint," said Bill to Gates. "It's got a footprint of about 500, but it's got a footprint of about 500."

Through Lasha, Mrs. Davenport was led to Dr. Pete Rivers, a Los Angeles physician who had also obtained a judgment from the state for $30,000. They met at a restaurant on the border of California and Arizona, and they walked down the street for a mile. The door was locked. They opened it and walked inside."

"I married the Dromologi who created the DEMICKE skin care line."
Those Clean Machines

The old greasy tow truck has come a long way

By Neal Matthews

They used to be dirty, slow-moving beasts, but today's tow trucks are a far cry from the old ones. They're sleek, powerful, and designed for efficiency and safety. Let's take a closer look at what makes these modern tow trucks so much better than their predecessors.

1. **Efficiency**: Modern tow trucks are equipped with the latest technology, allowing them to perform their tasks more efficiently. This includes advanced navigation systems, which help drivers reach their destinations faster, and powerful engines that ensure they can handle heavy loads.

2. **Safety**: Safety features are now standard in tow trucks, including advanced braking systems, airbags, and improved visibility. These measures help protect both the driver and the public.

3. **Comfort**: Contemporary tow trucks offer a more comfortable environment for drivers. They have ergonomic seats, climate control, and other amenities that make long drives more bearable.

4. **Design**: Aesthetically, tow trucks have changed dramatically. Modern designs are sleek and aerodynamic, with a focus on reducing wind resistance. This not only enhances their performance but also improves fuel efficiency.

5. **Environmental Impact**: Many tow trucks now use alternative fuels or hybrid engines to reduce their carbon footprint. This is crucial for reducing the environmental impact of these vehicles.

In conclusion, modern tow trucks represent a significant improvement over their predecessors. They are safer, more fuel-efficient, and offer a more comfortable driving experience. As technology continues to advance, we can expect even more improvements in the future.


Speaking of Gibberish

The late Larry Sneir, The Reporter is playing in South Coast Repertory's Mainstage Theater. The play... Charlie, a college student who has brought in to the stage, is a British

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When it comes to buy in the market of the United States, the market of Tijuana is much larger. The products are much cheaper and the service is better. The market of the United States is much larger. The products are much cheaper and the service is better. The market of Tijuana is much larger. The products are much cheaper and the service is better. The market of Tijuana is much larger. The products are much cheaper and the service is better.
The Hendrix Experience

Two-thirds of Hendrix's concerts in Los Angeles were sold out, and he was reportedly not invited to perform in other cities. Hendrix's concerts in the area were well received, and he was praised for his guitar skills and stage presence. He performed with a variety of bands, including the Jimi Hendrix Experience, the Band, and the Grateful Dead. Hendrix's concerts were known for their high energy and innovative use of the guitar. He was often seen playing with a variety of different guitars, including the Fender Stratocaster and the Gibson SG. Hendrix's concerts were also known for their visual spectacle, with stage effects and lighting that complemented his music.

In addition to his concerts, Hendrix was also involved in various other projects during his time in Los Angeles. He was a member of several bands, including the Jimi Hendrix Experience, the Band, and the Grateful Dead. Hendrix's influence on music was significant, and he is widely regarded as one of the most important and innovative musicians of the 20th century. His concerts in Los Angeles were a testament to his talent and his ability to captivate audiences with his music and performances.
Rhymes With Ranchor

I am writing to express my concern about the recent changes at the Longs Park Police Department. As a resident of the area, I have noticed a decline in the quality of service from the officers. The department seems to have become more focused on enforcing minor traffic violations than on addressing serious issues.

I encourage the department to reassess its priorities and ensure that its actions align with the needs of the community.

Sincerely,

[Name]

City Lights Block House?

I am writing to address a recent incident at the City Lights Block House. On, the restaurant was closed due to a power outage. This caused a significant inconvenience for both customers and employees. The restaurant's management should have had a backup plan to avoid such situations in the future.

I hope the management takes steps to prevent similar incidents from occurring in the future.

Sincerely,

[Name]

Diabetes deserves more than a shot in the arm.

As a parent of a diabetic child, I understand the importance of proper diabetes management. However, the current practices for insulin delivery are not sufficient. Insulin is a life-saving medication, and children with diabetes need it to live. The current methods of delivering insulin can be uncomfortable and inconvenient for children.

I urge health care providers to explore alternative methods of insulin delivery, such as subcutaneous patches or insulin pumps, to improve the lives of diabetic children.

Sincerely,

[Name]

January Clearance

We are currently offering a 20% discount on all selected items. This promotion is valid until the end of January. Don't miss out on this opportunity to save on your favorite products.

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3940 W. Point Loma Boulevard (inside Cenre Car Wash) 225-6482

January 21, 1996
READER'S GUIDE TO LOCAL EVENTS

Dance

Folk Dances are scheduled for 9:30 am to 12:30 pm at the Balboa Park on Sat., Dec. 19. Call 232-7849 for information.

CARNIVAL BRASILEIRO
BRASILIAN MARATHON SATURDAY, February 1, 1979
The Egomaniacs
SOCIAL DANCE PROGRAMS
2 pm & 6 pm
Embarcadero Center
24 Karat Club
DANCING WITH DISCO Funk Night
SATURDAY, FEBRUARY 10
24 Karat Club
24 Karat
SATURDAY, FEBRUARY 10
5:30 pm
La Mission
5:30 pm
La Mission
SdS JUNIOR
5:30 pm
SdS JUNIOR
Dancing Club
What's it all about, Al?""""Aye, madam! Dancing is to be enjoyed while you're eating a meal. The music is good, the food is good, and the company is good.""""

Music

24 Karat Club
DANCING WITH DISCO Red Night
FRI., SEPT. 10, 1976
2 pm & 6 pm
Embarcadero Center
24 Karat Club
DANCING WITH DISCO Funk Night
FRI., SEPT. 3, 1977
5:30 pm
La Mission
SdS JUNIOR
5:30 pm
La Mission
SdS JUNIOR
Dancing Club
What's it all about, Al?""""Aye, madam! Dancing is to be enjoyed while you're eating a meal. The music is good, the food is good, and the company is good.""""

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SdS JUNIOR
Dancing Club
What's it all about, Al?""""Aye, madam! Dancing is to be enjoyed while you're eating a meal. The music is good, the food is good, and the company is good.""""

WE'VE GOT $5000 TO BURN EACH WEEK.

To win, you must listen to a special "burn" segment on KLZZ. Every week, we will draw one winner from those who call in and answer a question about the "burn" segment.

KLZZ
Class FM 106.5-AM 600
Time in weekdays at 7:15 a.m. for details.
READER'S GUIDE

JANUARY
BLACK HISTORY EXHIBIT
Central Library
thru February 28
NEW GUINEA FOLK ART
Genevieve G. Tafuna
thru February 15

FEBRUARY
TAI MAHAL
Henderson Auditorium, 8:00 p.m.
$16.00, S.U.: $12.00
UCSD Fac/Staff & Sr. Cit. $7.00
4
A SEPARATE CHINSA
HARLEM RIDES THE RANGE
US $7.00, 7:30 p.m.
FREE
7
AN EVENING WITH
TONY BROWN
invitation only, 7:30 p.m.
GA $15.00, USC $12.00
11
A SEPARATE CHINSA
DUKE IS TOPS
GRISWOLD HALL
US $7.00, 7:30 p.m.
FREE
18
A SEPARATE CHINSA
DEVIL'S DAUGHTER
US $7.00, 7:30 p.m.
FREE
BLACK YOUTH IN SCIENCE
A PANEL DISCUSSION
International Center, 3:00 p.m.
FREE
19
JUNE JORDAN
Poetry Reading
Beverly Gardens Lounge, 4:30 p.m.
FREE
20
FLUE
A HARD ROAD TO GLORY
BLACK ATHLETES IN AMERICA
FREE
WITNESSES OF COLOR IN AMERICA
JOHN A. WILLIAMS

TO LOCAL EVENTS

SHAKTI GAWAIN
RELATIONSHIPS AS RESOURCES
A RETREAT
A PROGRAM OF CREATIVITY AND SELF EXPRESSION
VITALITY IN THE LEAF
LIFE GOALS AND SELF EXPRESSION
KINDNESS AND COMPASSION
SELF-DEFENSE AND PSYCHOLOGICAL SELF-DEFENSE
FEBRUARY 22-23
9:00 AM-4:00 P.M.
$125.00
REGISTRATION INFORMATION:
KAIROS
601 E. Coast Hwy., Suite 402, Santa Barbara
942-2191

To handle divorce
now what?
FULL DAY Semina--
February 22 and 23 at 9:00 a.m.
February 23 at 9:00 p.m.
$125.00
REGISTRATION INFORMATION:
KAIROS
601 E. Coast Hwy., Suite 402, Santa Barbara
942-2191

MAMMOTH SKI WEEKEND ESCAPE
NORTH FREE ADVENTURE TOURS
(619) 772-9660

In Person
Radio TV

CIRCUIT BREAKERS
A magical mixture of variety acts by:
Circus Breakers, call now (714) 266-3388
FREE
ROYAL FLORIDA
Location: Dillingham Park, 17440 S. Sepulveda Blvd, Suite 200
FREE
BEACH TOWN COMEDY NIGHT
December 14 - 15 - 21
Santa Monica Civic Center
FREE

MAMMOTH SKI ESCAPES
NORTH FREE ADVENTURE TOURS
(619) 772-9660

Great composers series
STRAVINSKY: Misa

Listen and let the entertainment
Take a tour through the most
dramatic venues.

For information call: 485-8990
MARK MEADOWS BAND
Friday, January 31
Welcome Back Party
of the years of the... KING BISCUIT BAND
WELCOME BACK BAND
at The Ron DeauX
The Ron DeauX (Comedy & Music) at
KISS
City. January 14-22, 1973
KISS
The Kiss Band Tour
November 24 & 25
Johnty Thunders
February 5, 1973
Johnny Thunders
FEBRUARY 10 - 7:30 PM
Kiss Special American Audience
ASYLUM TOUR '86
FEATURING THE BEST OF KISS
AND CONTINUED SUCCESS
**Super Bowl Sunday at Confetti!**

This Sunday enjoy The Big One at San Diego's favorite Fundricker! Doors open at 2pm. Zesty tacos and jumbo hot dogs are in the line up, along with your favorite beverages! See you at kick off!

Join us for our festive BLT Party
**On Tuesday, January 20**

Wear Black tie, Lingerie, or Toga and get in FREE all night! Special drink offers too!
S.D.'s Mobile Electronics Giant

We've got it all in mobile electronics.

Introducing A Much-Needed New Concept in Driving Comfort, Security And Efficiency.

Why Mad Jack's

1. 15 years of expertise
2. 7 installation centers
3. Professional service center
4. 5 year parts & labor warranty
5. State-of-the-art displays
6. Large sales staff
7. Wider selection in town
8. 90 days the same as cash
9. The "cheapest guy in town"
10. The "1985 National Dealer of the Year"

Mobile Security Systems

Amplifiers - Equalizers

Alpine • Motorola • Cellular Car Telephones • Audiotel • Johnson

Car Stereos

Speakers

The Cheapest Guy in Town

5 year parts and labor warranty with professional installation.

Alfresco's

A CASUALLY ELEGANT SUNDAY LUNCHEON

Breakfast fare, cereals, meats, beautiful salads, scrumptious deserts.

Champagne:

$35.95

Adults $9.95

Children (5-10) $4.95 Children Under 5 FREE

Radisson Hotel San Diego

1140 Centennial Park Ave., Mission Valley, San Diego, 293-1313
RESTAURANTS

ROSE CANYON Cafe
How to get this ad from anywhere: Dinner for two $14.95
Dinner includes one cup of coffee, two pastries, tax, and tip. Call for details.
Oceanside, 206 by the 615-8888
Churchill, Wyoming, 115-9999
16th Street Special $10.00
24th Street Cafe

FAST FOOD
Complimentary pitcher of beer or half
Stem of wine
Two Combination Dinner Plates for $12.95
Served with coffee, tea, and choice of condiments.

EL ASTICA
1234 Green Ave. 898-8888

In Historic Old Town Only
Dinner Special for 2
2 half-bout dinners
* Veal Parmigiana $8.95
* Chicken Sante $6.99
* House Salad $2.95
* Scampi $9.37
ONLY $15.25
With this ad. Offer expires 2/28. Any day from 2-6 p.m.
Valid only in Old Town location. Not valid with any other offer.

The Red Gato/Old Town
University Restaurant 4230 Page St. (Corner of Page & Taylor) 235-3551

1 FREE DINNER
FREE DINNER
When you buy one combination dinner, get one of equal or lesser value free

ISN'T IT TIME YOU TRIED A BALTIMORE BAGEL?
We bake bagels all day long at the BALTIMORE BAGEL CO. You can trust our bagels, as they are the only bagels in town to use fresh ingredients. Our bagels are so fresh, they are baked twice a day. Visit us today and try our bagels for yourself.

BALTIMORE BAGEL CO.

WINGS 'N' THINGS
RESTAURANT

GREATEST
tours, ORIGINS
FOR SAN DIEGO'S
CHICKEN LOVERS

SUPER BOWL SPECIAL
$0.99
One coupon per party. Expires 2/8/99.
SPORTS & FITNESS

SALE
Closeouts & overstock specials
All wet suits $125
All dry suits $355
All 90 cu/ft tanks $99.95
Sea systems B.C. $50
Pro sub regulators $120
Silicone masks $25
Goggles - Dive lights - Scuba classes and much more.
Sales ends January 31
Limited to stock on hand - sold out
812 Grand Ave., Pismo Beach, 737-1800
405 N. Main, San Clemente, 494-6922
348 E. Grand, Encinitas, 756-6956

1 FREE WORKOUT FOR CLASS SCHEDULE 584-7954
IN MISSION VALLEY
New, intermediate and advanced classes all day long
GRAND OPENING
Craig's Shape Shoppe
13461 San Diego Mission 93
Banjo Hilton Plaza

NEW YEAR'S SPECIAL 6 MONTHS $86
Gold's Gym
TWO LOCATIONS
9120 Mission Blvd., 728-2226
13461 San Diego Mission Blvd., 433-1704

10% off all Univex bicycles
Univex, Rod, Sprints and Class
Save $35 to $50 on new tires and tubes
Exclusive at Ridgely's low prices
- 1010 frames $199
- $150 tires $20
- $30 parts $15
- New 10-speed $350
- New 10-speed $399
- New 10-speed $450
- New 10-speed $500

30% off selected shorts, jerseys and shoes
Secor Windsocks Great for rainy days, $49.95
la mesa CYCLERY
2706 La Mesa Blvd., La Mesa 441-9680
Monthly Memberships Unlimited use of club $45.00
5 visits $25
Singles only memberships available
After 4 p.m. and weekends
No contracts! No deposits!
302 S. Pacific St. (619) 408-1311
The beach's only full-service health club.

MATCH POINT, INC.
THE FASTEST IN TENNIS • FLX N' THE BEACH • ACTIVE SPORTS FITNESS • GOLF
Free tennis, squash & racquetball
Savings! All new racquets and racquet balls reduced 30% off
Free tennis, squash & racquetball
- Racquets - Apparel - Shoes - Tennis gifts - Accessories
- Pick-up - Lessons - Socials - Coaching - Mail order
- Books - Furniture - Equipment - Free tennis - Socials
- New - Expensive - Inexpensive - High - Low
- Pro Shop - Pro Shop - Pro Shop - Pro Shop - Pro Shop
- Expert Stringing & Repair
- Experts - Reliable - Professional
- 821-900-0126
- 621-900-0126
- 621-900-0126
- 621-900-0126
- 621-900-0126

Anniversary Celebration!
Win our Grand Prize at Los Vegas Weekend!
Come in for a free workout and a free workout.
PICTURE STORY

Sometime in 1923 this gentleman sat down in his bathtub to enjoy a cold glass of milk. This man was Mr. Watson and he lived in San Diego. Look to history, however, are the details. Who was Mr. Watson? And why was this photograph taken? Notice the match of tinder on the wall. It was used for striking matches with which to light the water heater.